

For Immediate Release

IIJ Group Opens New Sales Office in Wuxi, Jiangsu Province, China

--Will boost DX support in one of China's largest concentrations of Japanese manufacturing firms in terms of economic scale --

TOKYO – April 8, 2024 - Internet Initiative Japan Inc. (TSE Prime: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, today announced the establishment on March 28, 2024 of a new sales office in Wuxi, Jiangsu Province, China, by its wholly owned affiliate IIJ Global Solutions Inc. (Head Office: Chiyoda-ku, Tokyo; Representative Director and President: Yoshinobu Inoue) and IIJ Group local subsidiary IIJ Global Solutions China Inc. (Head Office: Shanghai; Chairman: Tatsuo Nishimata). The new office started operations today.

Wuxi, a city in Jiangsu Province adjacent to Shanghai, is home to a concentration of manufacturing industry firms in electronic components, advanced technology, semiconductors and other fields. Numerous international corporations have bases here, among them more than a thousand Japanese-affiliated firms, as Wuxi has advanced remarkably as a comprehensive industrial metropolis, growing to become one of China's leading economic centers. The IIJ Group earlier established a base in Shanghai, providing comprehensive IT services, from office solutions to security services, mainly to local Japanese-affiliated companies. Opening the new Wuxi Sales Office will enable the Group to strengthen sales and support for customers in the greater Wuxi region, while also meeting the growing needs for DX (digital transformation) support at manufacturing sites there and in other main regions of Jiangsu Province including Suzhou, Changzhou, and Changshu, as well as getting actively into Operational Technology Security*-related services.

*Operational Technology Security: Security in systems and technology for operation of control equipment in factories, plants, and buildings, etc.

■ Overview of the Sales Office

Name	Chinese: 艾杰(上海)通信技術有限公司 無錫分公司 English: IIJ Global Solutions China Inc. Wuxi Sales Office
Address	Building 8, Xuelang Town, 99 Qingshu Road, Wuxi Economic Development Zone, Wuxi, Jiangsu Province, China
Purpose	To provide system integration services and IT consulting in Wuxi and the rest of Jiangsu Province
Date established	March 28, 2024
Start of services	April 8, 2024

About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the Prime Market of the Tokyo Stock Exchange in 2022. For more information about IIJ, visit the official website: <https://www.iij.ad.jp/en/>.

The statements within this release contain forward-looking statements about future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results.

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