

For Immediate Release

IIJ to Launch “IIJ Firewall Management Service” Overseas

—Indonesia will be the first site, with specifications optimized for local companies—

TOKYO—January 8, 2020—Internet Initiative Japan Inc. (IIJ, TSE1: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, today announced that it will launch a new, comprehensive security service overseas, complementing the cloud and networking services IIJ is currently deploying in eight countries besides Japan. Today, IIJ will begin these efforts with the international launch of the IIJ Firewall Management Service, with optimized specifications for Japanese and local corporations. Indonesia will be the site of this first launch, and IIJ Group intends to have its local ASEAN subsidiaries provide the service.

Background

Of the Japanese corporations expanding overseas, roughly 70% do business in Asia. The demand for IT is rapidly growing in the ASEAN region, as these countries put social infrastructure in place. IIJ's users, whether Japanese or local companies, increasingly need to implement security management standards equivalent to those enjoyed in Japan. The foreign offices also require unified security policies within their firms. Thus, corporations must consider a multitude of issues, including reducing the costs of employing security administrators, acquiring security technicians, responding to different service levels and security threat trends (threat intelligence) in Japan and abroad, and handling multilingual environments.

In response to these user needs, IIJ has modified the specifications of its managed firewall service—a service that more than 1,000 Japanese companies have used since its launch in 2006—for international use and is launching it as the IIJ Firewall Management Service.

IIJ Group engineers stationed abroad provide the service with quality equivalent to IIJ's security services in Japan. To achieve this goal, IIJ trained the engineers of Indonesian subsidiary, PT. IIJ Global Solutions Indonesia, with the skills and knowledge they need.

Service Overview

IIJ's local subsidiaries act as the service providers for this managed firewall service that offers international users the same level of quality IIJ has always provided. The service monitors hardware situated at the users' sites and detects anomalous communications from IIJ's monitoring systems in Japan. Engineers from IIJ's international subsidiaries respond to failures and provide monthly reports, offering users a monthly subscription-based, all-in-one service. Consultation and failure response (including onsite operations) services are also available.

Future Developments and Sales Targets

Indonesia will be the site of this first launch, and in FY2020, IIJ Group intends to have its local ASEAN subsidiaries in Singapore, Thailand, and Vietnam provide the same service. IIJ will continue to expand its lineup of security services as it moves into areas outside the ASEAN region, including China, the US, and Europe.

In the next three years, IIJ aims to have more than 150 companies in the ASEAN region subscribe to the IIJ Firewall Management Service.

Service name IIJ Firewall Management Service

Basic service description

- Firewall device installation (FortiNet's FortiGate)
- Device monitoring (24 hours a day, 365 days a year)
- User support (In English and Japanese, with other languages planned for the future)
- Onsite service
- Monthly reports (in English)

Optional service description

- Extended support (24 hours a day, 365 days a year)
- Hot standby option (for redundant device configurations)
- Optional malware countermeasures
- Optional VPN

*The service will be expanded in the future to gradually add more features.

Service launch date January 8, 2020

Country of availability Indonesia (January 8, 2020)
Singapore, Thailand, and Vietnam (service launch planned in FY2020)

Service price Initial fee IDR 6.25 million~
 Monthly fee IDR 6.25 million~

*The initial fee does not include device purchases or maintenance costs.

*This price is applied to the service offered in Indonesia. IIJ will offer the service in the local currencies of each country.

IIJ continues to strive to offer high added-value services to its customers so that they can use the Internet safely and securely.

About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the First Section of the Tokyo Stock Exchange in 2006. For more information about IIJ, visit the IIJ Web site at <https://www.ij.ad.jp/en/>.

The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results.

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