Note for readers of this English translation

This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this English translation & the Japanese original, the Japanese original shall prevail.

As a hub for multi-cloud IIJ launches new cloud data hub service

December 12, 2022

Internet Initiative Japan Inc. Executive Officer Division Director for Cloud Division Naoshi Someya

IIJ celebrates its 30th anniversary on December 3, 2022.

There was no hesitation in naming the company with "initiative," 30 years ago.

As a pioneer, IIJ has always been opening up the possibility of Internet and shall continue to challenge in new innovation.

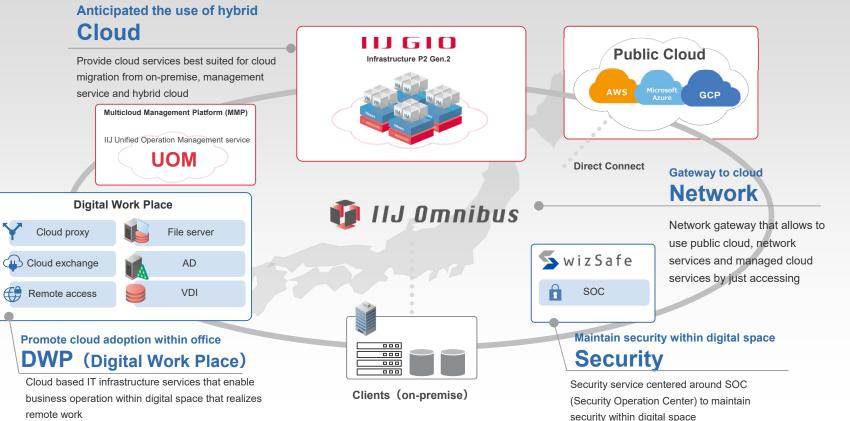
"I" in the middle of IIJ is "initiative"

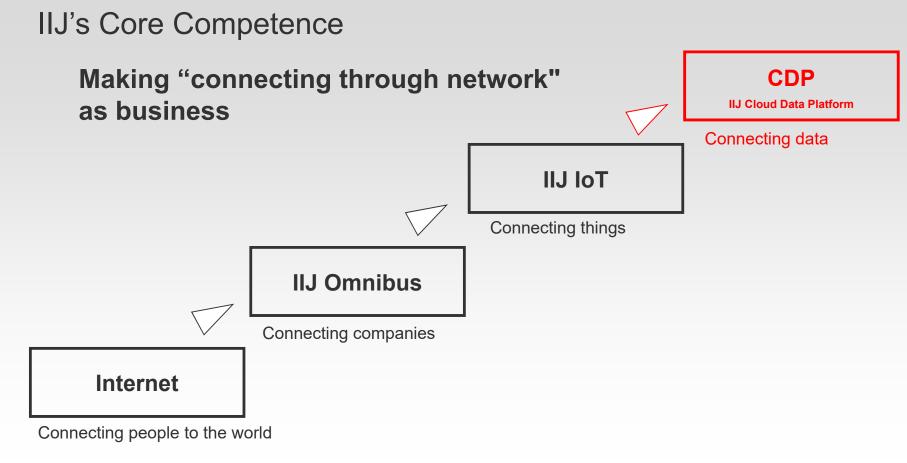
- IIJ is always the beginning and the future.



Shaping the needs of the time

As a partner, IJ supports clients' business by anticipating IT issues as well as changes in the environment and making them into services

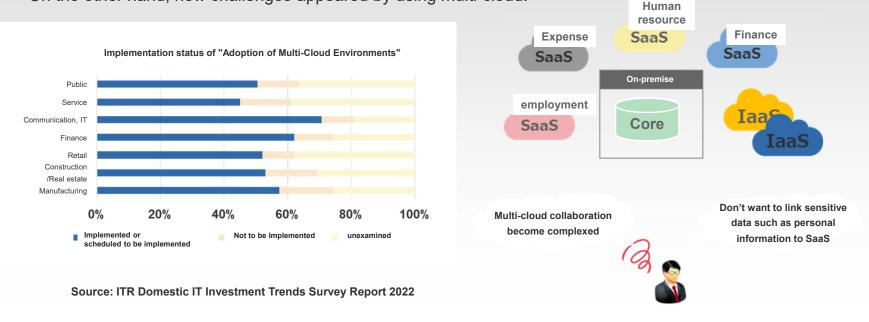




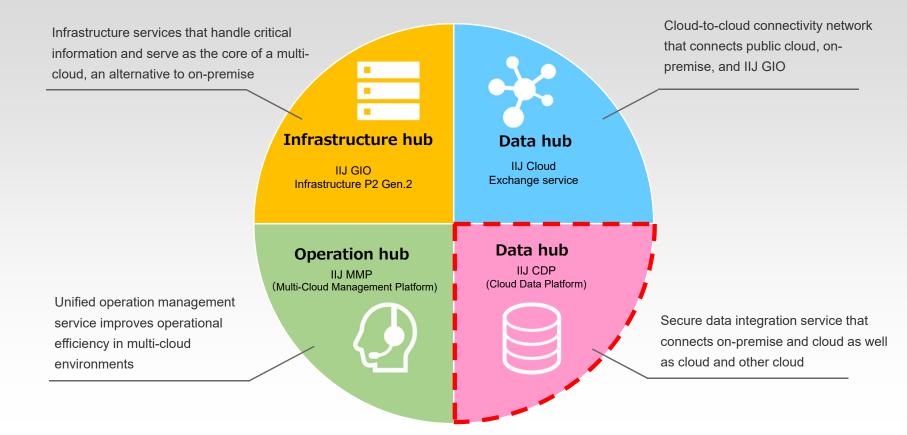
The reality of enterprise multi-cloud

Optimal use of cloud computing for each purpose is advancing

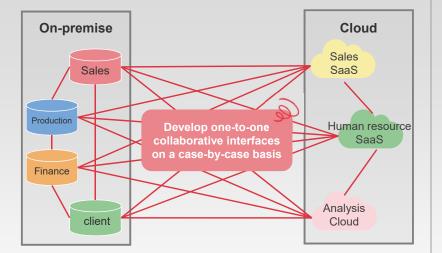
Many companies choose optimal use of cloud computing for each purposes, and it becomes commonplace to use multiple cloud computing services in addition to on-premise. On the other hand, new challenges appeared by using multi-cloud.



The service concept of "Four Hubs" to support multi-cloud

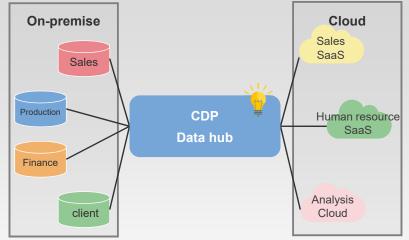


Challenges in enterprise data use and the aims of CDP



Challenges of data utilization in multi-cloud environments

- Development of data integration interface one by one becomes a bottleneck
- Concerns about integrating sensitive data such as personal information into SaaS
- High hurdle for initial introduction of sophisticated data integration tools

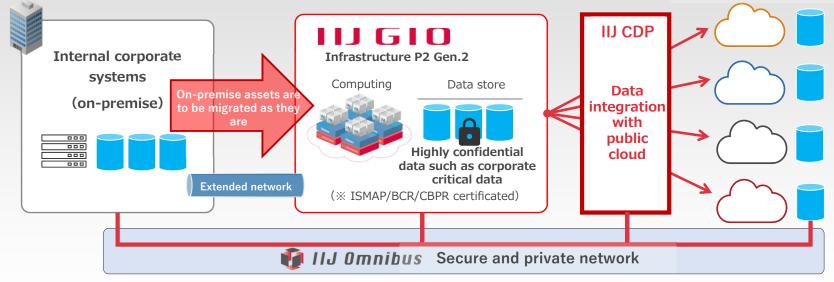


CDP Data Hub to solve such problems

- Integration with a wide variety of applications to access to cloud easily
- Masking function and access logs to handle sensitive data
- Cloud services that allow for small start

The world multi-cloud aims for

It is the world that realizes "full cloud" of enterprises systems based on secure network, IIJ GIO which is a migration destination of on-premise systems, and multi-cloud Public cloud



(※): IIJ GIO Infrastructure P2 is registered with ISMAP (Information System Security Management and Assessment Program), Japanese government's cloud service list BCR approval: IIJ's comprehensive rules regarding how to handle personal data meet the rigorous EU's standard and have been approved by EU's Data Protection Authority BCR approval: IIJ's comprehensive rules regarding how to handle personal data meet the rigorous EU's standard and have been approved by EU's Data Protection Authority

• CBPR certification: IIJ is recognized as an organization that effectively protects personal data, enabling its customer to transfer personal data within APEC region

IIJ supports corporate DX by connecting "four hubs" for multi cloud through services





Internet Initiative Japan

Easy, Secure, and low-cost data migration between on-premise and multi-cloud/

IIJ Cloud Data Platform Service

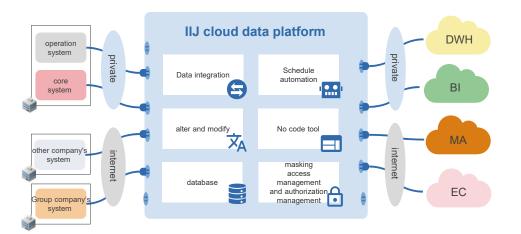


December 12, 2022

Internet Initiative Japan Inc. Toru Suzuki, General Manager, Service Planning Office, Cloud Division

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CDP is a PaaS service realizing data collaboration "easy" "secure" and "low-cost" as a hub connecting on-premise and cloud



Various cloud interface

Offers more than 90 integration adapters including cloud services such as Salesforce and AWS as well as RDBMS such as Oracle DB and MS SQL

Data flow for integration can be developed with no code

Data flow development with GUI by flow designer As managed services, only utilize functions

Protect sensitive data by data masking

Anonymization of personal information and concealment of sensitive information Use as a measure to prevent data leakage

on-premise and closed network connectivity

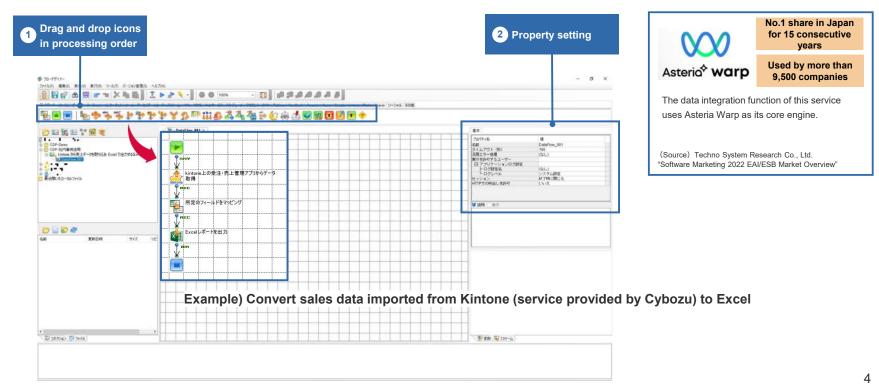
By using together with IIJ network services, closed connectivity to on-premise system is realized

Immediately connect a wide variety of partners with about 90 types of integration adapters

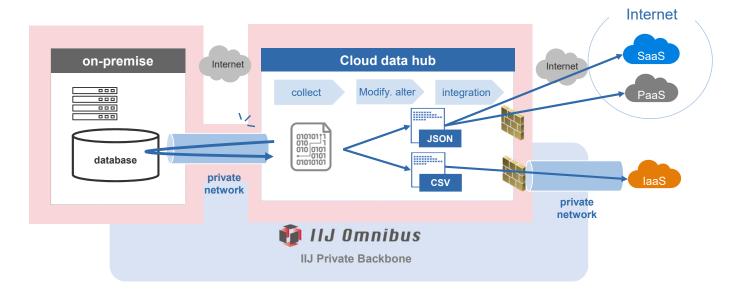
| | file format | network | database | |
|----------|--|--|---|--|
| Standard | CSV XML PDF ZIP GZIP TAR JSON HTML MIME(S/MIME) 固定長 text binary | SOAP REST HTTP/HTTPS FTP/SFTP POP3/POP3S IMAP/IMAPS SMTP/SMTPS LDAP/LDAPS | Oracle DB2 SQLServer MySQL PostgreSQL MariaDB MongoDB Microsoft Access FileMaker | |
| | ERP | Office/Groupware | database | development platform |
| | Microsoft Dynamics 365 Oracle Netsuite SAP SAP S/4 HANA ServAir ツバイゾ | Excel ActiveDirectory Microsoft SharePoint Notes/Domino Microsoft Teams Microsoft Office 365 | Amazon Aurora DynamoDB Azure Cosmos DB SQL DB Amazon Redshift Google BigQuery Snowflake | Kintone Intra-Mart ServiceNow Canbus. BIZ Platform Business b-ridge |
| | | Google (Gmail Calendar, Drive, Spread Sheet, Cntact) | | |
| | back office | BOX Garoon | | |
| Option | MFcloud経理 PCAfinanceDX PCA商魂・商管DX SmartHR | PowerEgg | Microsoft Azure Google Cloud Platform | |
| | Office Station 請求management ロボ 奉行ERP | SFA/CRM/marketing | SNS | |
| | 举们ERP | Salesforce Sansan Marketo uSonar | LINE Slack Facebook Twitter | |
| | EDI | Oracle Eloqua DataMaster Google Analytics 名刺商売繁盛 Google Ads KREISEL | Tacebook Twitter | |
| | | | loT/blockchain | |
| | | | Ethereum | |

*Some service names are intentionally left in Japanese

Data can be easily altered and modified by simply arranging icons, even without knowledge. Speedy development using pre-prepared adapters.



Due to private connectivity with on-premise environment, the service can be used as a part of on-premise which means a database without Internet reachability can be integrated to cloud.



Data masking function

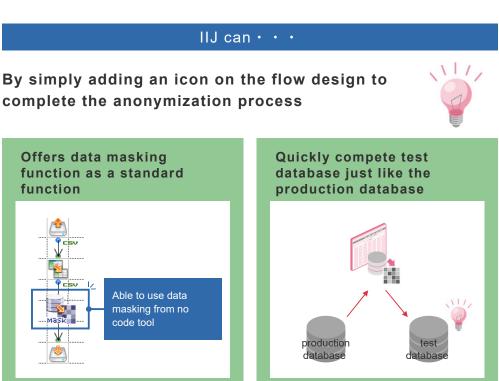
Protect sensitive data by masking function Secure integration to Cloud

Bottleneck when using data



function

- Want to conduct EC purchase analysis jointly with an agency...
- It is time-consuming to mask personal information when passing it to the cloud...
- Want to implement cloud migration with high quality test data...



This service platform is provided from domestic cloud "IIJ GIO P2 service"

Initiatives taken by IIJ Group and IIJ GIO P2





Registered with ISMAP

- ISMAP is a program designed to have cloud services assessed and registered in advance as meeting the security requirements of the Japanese government so as to ensure a level of security and facilitate smooth introduction in government procurement of cloud services
- After independent auditors' audit on the effectiveness of internal control, ISMAP registration is completed

BCR approval, CBPR certification

- BCR approval: Approved as a corporate group taking appropriate protective measures as required by the EU GDPR
- CBPR certification: Certified in conformity with APEC Privacy Principles for the protection of crossborder personal data of enterprises, etc.



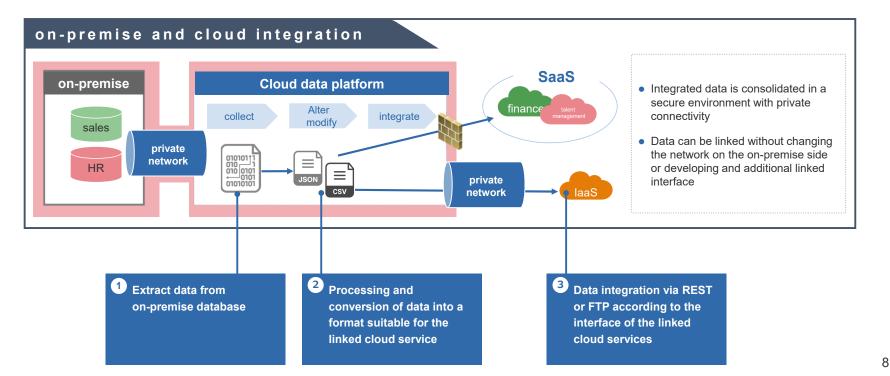
Cloud security certificates (ISO/IEC 27017:2015)

• Third-party certification that cloud services are provided under an established information

security management system and in line with information security management practices

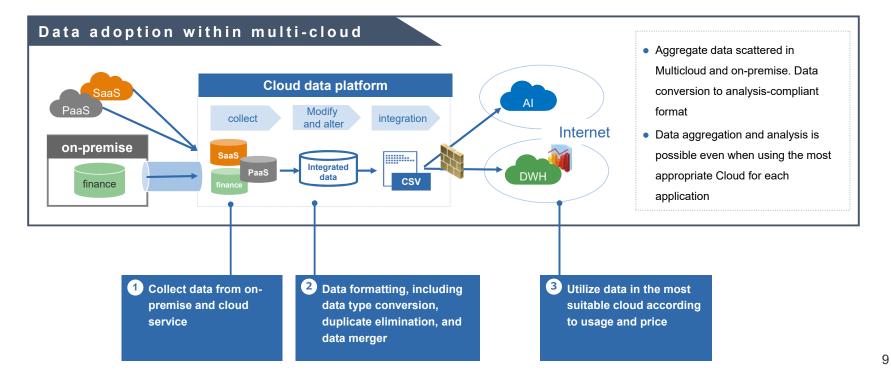
Private connectivity and a rich set of interfaces allow Cloud integration

without modifying the existing on-premise system

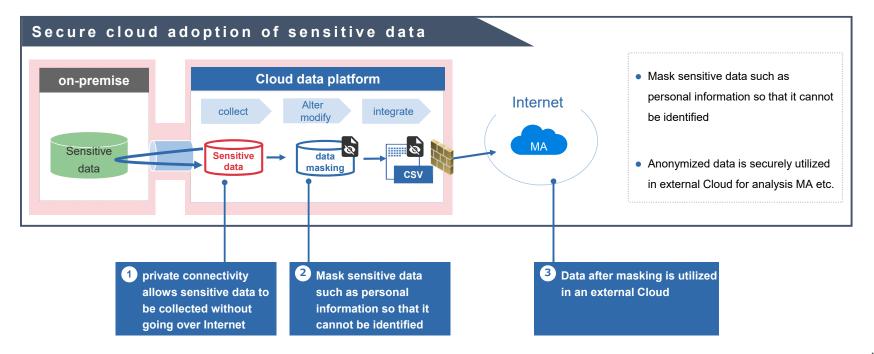


Serve as a hub of data integration for Multicloud environment

Able to realize Cloud utilization by the right person in the right place



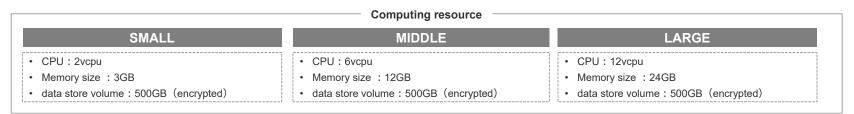
Sensitive data such as personal information stored on-premise is made confidential by data masking. Data can be used safely in Cloud

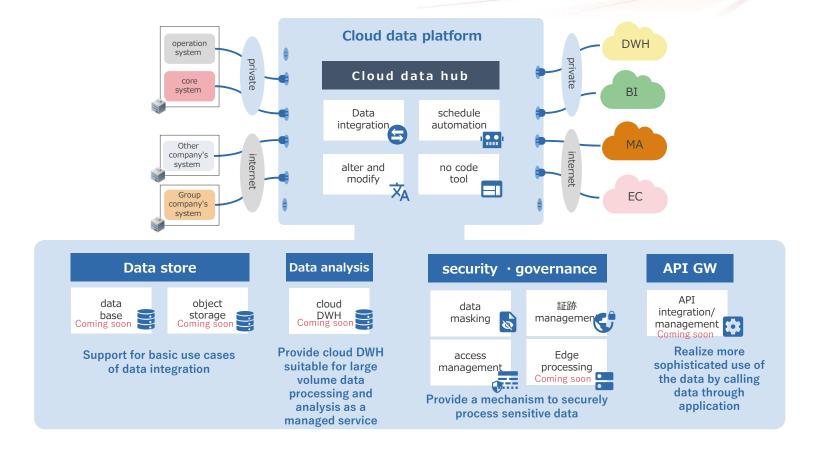


No initial cost. No minimum contract period. Depending on data integration volume and requirement, one can flexibly change editions and resources. Able to start small

| Entry | Standard | Enterprise | |
|--|---|---|--|
| Edition suitable for small start with minimal data integration functions and database integration. | Standard edition maintains a comprehensive set of data integration functions. External triggers and sub-flow processing are available, allowing for more advanced functionality than Entry. | Edition designed for large-scale, high-volume processing that implements functions such as recovering from the middle of processing in the event of an error (priority execution and check pointing). | |
| From JPY120 thousand per month | From JPY290 thousand per month | From JPY350 thousand per month | |

×







The internet started in Japan in 1992, along with IIJ. Since that time, the IIJ Group has been building the infrastructure for a networked society, and with our technical expertise, we have continued to support its development. We have also continued to evolve our vision for the future and innovate to make it a reality. As an internet pioneer, IIJ has blazed the trail so that others could realize the full potential of a networked society, and that will never change. The middle "I" in "IIJ" stands for "initiative," and IIJ alway starts with the future.

Disclaimer

Statements made in this presentation regarding IIJ's or managements' intentions, beliefs, expectations, or predictions for the future are forward-looking statements that are based on IIJ's and managements' current expectations, assumptions, estimates and projections about its business and the industry. These forward-looking statements, such as statements regarding revenues, operating and net profitability are subject to various risks, uncertainties and other factors that could cause IIJ's actual results to differ materially from those contained in any forward-looking statement.