

For Immediate Release

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IIJ Announces First Six Months Financial Results for the Fiscal Year Ending March 31, 2016

Tokyo, November 9, 2015 - Internet Initiative Japan Inc. ("IIJ" NASDAQ:IIJI, TSE:3774) today announced its consolidated financial results for the first six months of the fiscal year ending March 31, 2016 ("1H15", from April 1, 2015 to September 30, 2015). 1

Highlights of Financial Results for 1H15

Revenues JPY65,334 million (up 14.3% YoY) Operating Income JPY2,563 million (up 6.1% YoY) JPY1,652 million (up 14.4% YoY) Net Income attributable to IIJ

Overview of 1H15 Financial Results and Business Outlook

"This fiscal year's first six months revenue exceeded our disclosed target and the operating income increased year over year (YoY) as planned,2" said Eijiro Katsu, President and COO of IIJ. "We achieved 14.3% revenue growth YoY in this first half with an accelerated pace of revenue accumulation³ by which we absorbed an annual operating cost increase along with human resources enhancement and others."

"Mobile services and systems operation and maintenance continued to be leading contributors of our revenues growth. The growth of mobile subscription exceeded our plan and increased to approx. 934 thousand as of September 30, 2015; an increase of approx. 261 thousand in six months. In addition to the growing consumer subscription, the contribution from MVNE⁴ transactions has become quite visible. We maintain our view that the large shift from traditional mobile carriers to inexpensive MVNOs⁵ to continue over the next few years. Our strategy is to continuously gather mobile traffic from both consumer and blue-chip corporates, who are gradually becoming interested in M2M⁶ and IoT⁷, and to benefit from having a large-scale mobile infrastructure by improving its utilization. Systems operation and maintenance revenues also showed steady and continuous growth, which is supported by the migration of increasing number and volume of constructed systems to the operation and maintenance phase under the favorable market situation," continued Katsu.

"For the remaining half, we'd like to further enhance revenue accumulation by executing our growth strategies which include leveraging new network and cloud services, 8 capturing increasing security-related demands and accumulating systems integration projects towards 4Q15," said Katsu.

"We expect our mobile business to certainly become a significant one, together with our current network services for corporates, in the middle to long term. Also, our value of maintaining and operating network business should become more eminent along with the advancement of network usage including more considerable use of cloud systems, distributing high-definition contents such as 4K and 8K9 over Internet. Slow as always, these changes are tailwind for us. We'd like to invest and develop innovative network services continuously to maintain our competitive advantages and achieve sustainable growth," concluded Koichi Suzuki, Founder and CEO of IIJ.

Three-month revenue growth rate year over year: 8.2% in 3Q14, 11.7% in 4Q14, 14.2% in 1Q15 and 14.3% in 2Q15.

Mobile Virtual Network Enabler (MVNE) provides business and service infrastructure to MVNOs.

4K and 8K refer to display devices or contents having very high resolution over 4,000 pixels. Ultra-high-definition televisions known as super Hi-Vision and Ultra HD television are becoming popular these days.

¹ Unless otherwise stated, all financial figures discussed in this announcement are prepared in accordance with U.S. GAAP., unaudited and consolidated.

²Q15 three months operating income decreased from 2Q14 three months because of a temporary positive impact of approx. JPY0.29 billion in 2Q14 due for applying our supposed annual decrease rate of NTT Docomo's mobile interconnectivity charge. We also had the same positive impact of approx. JPY0.27 billion in 1Q15.

Mobile Virtual Network Operator (MVNO) borrows mobile infrastructure from mobile network operators to offer mobile related services.

Machine to Machine (M2M) enables devices connected to network to exchange information automatically and perform designed actions. Internet of Things (IoT) enables not only physical objects but any "things" connected to network to exchange information automatically. Our new network service, "IIJ Omnibus Service," which incorporates SDN and NFV technologies, automatically offers several network elements was released in September 2015. Our new cloud services, "IIJ GIO Infrastructure P2," offering reliable public cloud infrastructure with increased processing performance as well as private cloud infrastructure will be launched in November 2015.

Operating Results Summary

| Operating Results Summary | | | | |
|----------------------------------|--------------|------------------|-------|--|
| | 1H14 | 1H14 1H15 | | |
| | JPY millions | JPY millions | | |
| Total revenues | 57,172 | 65,334 | 14.3 | |
| Network services | 33,695 | 38,000 | 12.8 | |
| Systems integration (SI) | 20,869 | 23,725 | 13.7 | |
| Equipment sales | 845 | 1,638 | 93.9 | |
| ATM operation business | 1,763 | 1,971 | 11.8 | |
| Total costs | 46,267 | 53,626 | 15.9 | |
| Network services | 26,369 | 30,501 | 15.7 | |
| Systems integration (SI) | 17,940 | 20,341 | 13.4 | |
| Equipment sales | 738 | 1,480 | 100.4 | |
| ATM operation business | 1,220 | 1,304 | 6.9 | |
| SG&A expenses and R&D | 8,489 | 9,145 | 7.7 | |
| Operating income | 2,416 | 2,563 | 6.1 | |
| Income before income tax expense | 2,491 | 2,647 | 6.2 | |
| Net income attributable to IIJ | 1,444 | 1,652 | 14.4 | |

Segment Results Summary

| | 1H14 | 1H15 |
|----------------------------------|--------------|--------------|
| | JPY millions | JPY millions |
| Total revenues | 57,172 | 65,334 |
| Network services and SI business | 55,607 | 63,557 |
| ATM operation business | 1,763 | 1,971 |
| Elimination | (198) | (194) |
| Operating income | 2,416 | 2,563 |
| Network service and SI business | 2,021 | 2,056 |
| ATM operation business | 460 | 576 |
| Elimination | (65) | (69) |

We have omitted segment analysis because most of our revenues are dominated by network services and systems integration (SI) business.

Revenues

Total revenues were JPY65,334 million, up 14.3% YoY (JPY57,172 million in 1H14).

Network services revenue was JPY38,000 million, up 12.8% YoY.

Revenues for Internet connectivity services for enterprise were JPY8,357 million, up 1.8% YoY from JPY8,208 million for 1H14. There were decrease in IP services revenues including data center connectivity services revenues but there were increase in enterprise mobile service revenues.

Revenues for Internet connectivity services for consumer were JPY6,596 million, up 87.9% YoY from JPY3,510 million for 1H14, mainly due to the revenue growth of consumer mobile services "IIJmio High-speed Mobile/D service," consumer mobile services which offers inexpensive data communication and voice services with SIM cards.

WAN services revenues were JPY12,558 million, up 5.0% YoY compared to JPY11,956 million for 1H14.

Outsourcing services revenues were JPY10,489 million, up 4.7% YoY from JPY10,021 million for 1H14.

Network Services Revenues Breakdown

| | 1H14 | 1H15 | YoY % Change |
|---|--------------|--------------|-----------------|
| | JPY millions | JPY millions | |
| Internet connectivity services (Enterprise) | 8,208 | 8,357 | 1.8 |
| IP service*1 | 4,984 | 4,773 | (4.2) |
| IIJ FiberAccess/F and IIJ DSL/F | 1,588 | 1,538 | (3.2) |
| IIJ Mobile service (Enterprise) | 1,523 | 1,912 | 25.6 |
| Others | 113 | 134 | 18.4 |
| Internet connectivity services (Consumer) | 3,510 | 6,596 | 87.9 |
| IIJ*2 | 2,088 | 5,276 | 152.6 |
| hi-ho | 1,422 | 1,320 | (7.1) |
| WAN services | 11,956 | 12,558 | 5.0 |
| Outsourcing services | 10,021 | 10,489 | 4.7 |
| Total network services | 33,695 | 38,000 | 12.8 |

^{*1} IP service revenues include revenues from the data center connectivity service.

Number of Contracts and Subscription for Connectivity Services*1

| | as of | as of | YoY |
|--|---------------|---------------|-----------|
| | Sep. 30, 2014 | Sep. 30, 2015 | Change |
| Internet connectivity services (Enterprise) | 204,885 | 348,345 | 143,460 |
| IP service (-99Mbps) | 806 | 715 | (91) |
| IP service (100Mbps-999Mbps) | 487 | 513 | 26 |
| IP service (1Gbps-) | 305 | 343 | 38 |
| IIJ Data center connectivity service | 289 | 272 | (17) |
| IIJ FiberAccess/F and IIJ DSL/F | 58,845 | 70,071 | 11,226 |
| IIJ Mobile service (Enterprise) *2 | 142,832 | 275,146 | 132,314 |
| Others | 1,321 | 1,285 | (36) |
| Internet connectivity services (Consumer) *2 | 697,243 | 1,078,798 | 381,555 |
| IIJ*2 | 540,205 | 926,873 | 386,668 |
| hi-ho*2 | 157,038 | 151,925 | (5,113) |
| Total contracted bandwidth*3 | 1,633.0Gbps | 1,982.4Gbps | 349.4Gbps |

^{*1.} Numbers in the table show number of contracts except for "IIJ Mobile service (Enterprise)," "IIJ" and "hi-ho" which show number of subscriptions.

^{*2} From 1Q15, what were formerly known as "Under IIJ brand" and "OEM" are now merged under a newly created category "IIJ."

^{*2.} The table for "Number of Contracts and Subscription for Connectivity Services" has the following changes from 1Q15:

⁽¹⁾ Number of subscriptions related to "IIJ Mobile MVNO platform services" are classified under "IIJ Mobile service (Enterprise)" in Internet connectivity services (Enterprise). They were classified under "OEM" in Internet connectivity services (Consumer).

⁽²⁾ A counting unit of mobile related services has been changed from number of contracts to number of subscriptions.

⁽³⁾ Under Internet connectivity services (Consumer), what were formerly known as "Under IIJ brand" and "OEM" are merged under a

newly created category "IIJ."

- (4) Number of subscriptions for prepaid SIM cards are added to "IIJ" in Internet connectivity services (Consumer).
- *3. Total contracted bandwidths are calculated by multiplying number of contracts for IP service, data center connectivity service, IIJ FiberAccess/F and IIJ DSL/F of Internet connectivity services (Enterprise) by contracted bandwidths respectively.

SI revenues were JPY23,725 million, up 13.7% YoY.

Systems construction revenue, a one-time revenue, was JPY7,643 million, down 2.9% YoY. Systems operation and maintenance revenue, a recurring revenue, was JPY16,082 million, up 23.7% YoY, mainly due to the accumulation of projects shifted from systems construction to systems operation and maintenance phase.

Orders received for SI and equipment sales totaled JPY28,733 million, up 17.5% YoY; orders received for systems construction and equipment sales were JPY13,267 million, up 33.8% YoY and orders received for systems operation and maintenance were JPY15,446 million, up 6.5% YoY. In 1H15, we received a systems construction order related to a large scale network integration project which amounts to approx. JPY2.1 billion.

Order backlog for SI and equipment sales as of September 30, 2015 amounted to JPY32,422 million, up 19.9% YoY; order backlog for systems construction and equipment sales was JPY8,720 million, up 38.3% YoY and order backlog for systems operation and maintenance was JPY23,702 million, up 14.3% YoY.

<u>Equipment sales revenues</u> were JPY1,638 million, up 93.9% YoY mainly due to an increase in selling mobile devices.

<u>ATM operation business revenues</u> were JPY1,971 million, up 11.8% YoY. The increase was in accordance with the increase in the number of placed ATMs. As of September 30, 2015, 1,097 ATMs have been placed.

Cost and expense

Total cost of revenues was JPY53,626 million, up 15.9% YoY (JPY46,267 million in 1H14).

<u>Cost of network services revenue</u> was JPY30,501 million, up 15.7% YoY. There was an increase in cost related to mobile services along with the increase in mobile services revenue. Gross margin was JPY7,498 million, up 2.3% YoY and gross margin ratio was 19.7%.

<u>Cost of SI revenues</u> was JPY20,341 million, up 13.4% YoY. The increase was mainly due to an increase in outsourcing-related and personnel-related costs. Gross margin was JPY3,385 million, up 15.6% YoY and gross margin ratio was 14.3%.

<u>Cost of equipment sales revenues</u> was JPY1,480 million, up 100.4% YoY. Gross margin was JPY158 million and gross margin ratio was 9.6%.

<u>Cost of ATM operation business revenues</u> was JPY1,304 million, up 6.9% YoY in accordance with increase in the number of placed ATMs. Gross margin was JPY666 million and gross margin ratio was 33.8%.

SG&A and R&D expenses

SG&A and R&D expenses in total were JPY9,145 million, up 7.7% YoY (JPY8,489 million in 1H14).

<u>Sales and marketing expenses</u> were JPY5,166 million, up 13.2% YoY. The increase was mainly due to the increase in personnel-related expenses and sales commission expenses, especially related to mobile services.

<u>General and administrative expenses</u> were JPY3,747 million, up 2.0% YoY. The increase was mainly due to the increase in personnel-related expenses.

Research and development expenses were JPY232 million, down 7.7% YoY.

Operating income

Operating income was JPY2,563 million, up 6.1% YoY (JPY2,416 million for 1H14).

Other income (expenses)

Other income (expenses) was an income of JPY84 million (an income of JPY75 million for 1H14), mainly due to distribution from fund investment of JPY115 million (included in other-net of JPY124

million) and dividend income of JPY74 million from other investments and interest expense of JPY112 million.

Income before income tax expenses

Income before income tax expenses was JPY2,647 million, up 6.2% YoY (JPY2,491 million for 1H14) .

Net income

Income tax expense was JPY1,040 million (JPY1,074 million for 1H14).

<u>Equity in net income of equity method investees</u> was JPY137 million (JPY69 million for 1H14), mainly due to net income of Internet Multifeed Co.

As a result of the above, net income was JPY1,744 million, up 17.4% YoY (JPY1,486 million for 1H14).

Net income attributable to IIJ

<u>Net income attributable to non-controlling interests</u> was JPY92 million, mainly related to net income of Trust Networks Inc. (JPY42 million for 1H14).

Net income attributable to IIJ was JPY1,652 million, up 14.4% YoY (JPY1,444 million for 1H14).

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Balance sheets

As of September 30, 2015, the balance of total assets was JPY110,806 million, increased by JPY2,101 million from the balance as of March 31, 2015 of JPY108,705 million.

As for current assets as of September 30, 2015, as compared to the respective balances as of March 31, 2015, accounts receivable decreased by JPY2,184 million, prepaid expenses increased by JPY1,170 million, inventories increased by JPY830 million, and cash and cash equivalents decreased by JPY995 million. As for noncurrent assets as of September 30, 2015, as compared to the respective balance as of March 31, 2015, property and equipment increased by JPY3,281 million. As for current liabilities as of September 30, 2015, as compared to the respective balances as of March 31, 2015, accounts payable increased by JPY533 million and income taxes payable increased by JPY300 million.

As for the balances of capital lease obligations as of September 30, 2015, as compared to the respective balances as of March 31, 2015, capital lease obligations-current portion decreased by JPY33 million to JPY3,489 million and capital lease obligations-noncurrent increased by JPY637 million to JPY4,978 million.

As of September 30, 2015, the balance of other investments decreased by JPY266 million to JPY6,395 million. The breakdown of other investments were JPY4,103 million in available-for-sale securities, JPY1,313 million in investments in funds, including some through a trust, and JPY979 million in nonmarketable equity securities.

As of September 30, 2015, the breakdown of major non-amortized intangible assets were JPY6,170 million in goodwill and JPY107 million in trademark. The balance of amortized intangible assets, which was customer relationships, was JPY3,611 million.

Total IIJ shareholders' equity as of September 30, 2015 compared to the balance as of March 31, 2015, increased by JPY1,015 million to JPY63,519 million. IIJ shareholders' equity ratio (total IIJ shareholders' equity divided by total assets) as of September 30, 2015 was 57.3%.

Cash flows

Cash and cash equivalents as of September 30, 2015 were JPY20,098 million compared to JPY19,049 million as of September 30, 2014.

<u>Net cash provided by operating activities</u> for 1H15 was JPY6,080 million compared to net cash provided by operating activities of JPY5,345 million for 1H14. There were Net income of JPY1,744 million, depreciation and amortization of JPY 4,800 and payments of JPY584 million due to changes in operating assets and liabilities.

<u>Net cash used in investing activities</u> for 1H15 was JPY4,565 million compared to net cash used in investing activities of JPY5,154 million for 1H14, mainly due to payments for purchase of property and equipment of JPY5,321 million (JPY4,010 million for 1H14).

<u>Net cash used in financing activities</u> for 1H15 was JPY2,525 million compared to net cash used in financing activities of JPY3,568 million for 1H14, mainly due to principal payments under capital leases of JPY2,020 million (JPY2,083 million for 1H14) and FY2014 year-end dividends payments of JPY505 million (JPY505 million for 1H14).

Prospects for the Fiscal Year Ending March 31, 2016

Due to seasonal factors, our financial results tend to be strong in the second half and strongest in fourth quarter every fiscal year. 1H15 revenues exceeded our disclosed target and operating income resulted almost as our plan. Our FY2015 financial targets announced on May 15, 2015 remain unchanged.

Reconciliation of Non-GAAP Financial Measures

The following table summarizes the reconciliation of adjusted EBITDA to net income attributable to IIJ in our consolidated statements of income that are prepared in accordance with U.S. GAAP.

Adjusted EBITDA

| | 1H14 | 1H15 |
|---|--------------|--------------|
| | JPY millions | JPY millions |
| Adjusted EBITDA | 7,100 | 7,363 |
| Depreciation and Amortization | (4,684) | (4,800) |
| Operating Income | 2,416 | 2,563 |
| Other Income | 75 | 84 |
| Income Tax Expense | 1,074 | 1,040 |
| Equity in Net Income of Equity Method Investees | 69 | 137 |
| Net income | 1,486 | 1,744 |
| Less: Net income attributable to noncontrolling interests | (42) | (92) |
| Net Income attributable to IIJ | 1,444 | 1,652 |

CAPEX

| | 1H14 | 1H15 |
|---|--------------|--------------|
| | JPY millions | JPY millions |
| CAPEX, including capital leases | 5,800 | 7,943 |
| Acquisition of Assets by Entering into Capital Leases | 1,790 | 2,622 |
| Purchase of Property and Equipment | 4,010 | 5,321 |

Presentation

Presentation materials will be posted on our web site (http://www.iij.ad.jp/en/ir/) on November 9, 2015.

About Internet Initiative Japan Inc.

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ listed on the U.S. NASDAQ Stock Market in 1999 and on the First Section of the Tokyo Stock Exchange in 2006.

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Statements made in this press release regarding IIJ's or management's intentions, beliefs, expectations, or predictions for the future are forward-looking statements that are based on IIJ's and managements' current expectations, assumptions, estimates and projections about its business and the industry. These forward-looking statements, such as statements regarding revenues, operating and net profitability, are subject to various risks, uncertainties and other factors that could cause IIJ's actual results to differ materially from those contained in any forward-looking statement. These risks, uncertainties and other factors include but not limited to: a decrease of corporate spending or capital expenditure due to depression in the Japanese economy and or corporate earnings decreased; an inability to achieve anticipated results and cause negative impact on profitability; a possibility less of reliability for our services and loss of business changes due to interruption or suspension of our services; an excess increase and fluctuation in network related costs, mobile-related costs, outsourcing costs and personnel cost etc.; a possibility to lose business opportunity due to our inadequate resources and personnel and others; an increase in competition and strong pricing pressure; the recording of an impairment loss as a result of an impairment test on the non-amortized intangible assets such as goodwill: a decline in value and trading value of our hodling securities. Please refer to IIJ's filings on Form 20-F of its annual report and other filings with the United States Securities and Exchange Commission for other risks.

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Consolidated Balance Sheets (Unaudited)

(As of March 31, 2015 and September 30, 2015)

| | As of March 31, 2015 | As of September 30, 2015 |
|--|----------------------|--------------------------|
| | Thousands of JPY | Thousands of JPY |
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | 21,093,633 | 20,098,469 |
| Accounts receivable, net of allowance for doubtful accounts of JPY 54,590 thousand and JPY 54,926 thousand at March 31, 2015 and September 30, 2015, respectively | 22,251,818 | 20,067,416 |
| Inventories | 1,229,463 | 2,059,277 |
| Prepaid expenses | 3,691,643 | 4,862,096 |
| Deferred tax assets—current | 1,547,474 | 1,554,586 |
| Other current assets, net of allowance for doubtful accounts of JPY 720 thousand and JPY 14,096 thousand at March 31, 2015 and September 30, 2015, respectively | 2,272,605 | 2,599,874 |
| Total current assets | 52,086,636 | 51,241,718 |
| INVESTMENTS IN EQUITY METHOD INVESTEES | 2,560,557 | 2,657,472 |
| OTHER INVESTMENTS | 6,660,706 | 6,394,974 |
| PROPERTY AND EQUIPMENT, net of accumulated depreciation and amortization of JPY 39,591,769 thousand and JPY 42,300,526 thousand at March 31, 2015 and September 30, 2015, respectively | 29,370,054 | 32,650,992 |
| GOODWILL | 6,169,609 | 6,169,609 |
| OTHER INTANGIBLE ASSETS—Net | 3,941,279 | 3,747,911 |
| GUARANTEE DEPOSITS | 2,800,201 | 2,814,942 |
| DEFERRED TAX ASSETS—Noncurrent | 471,087 | 351,672 |
| NET INVESTMENT IN SALES-TYPE LEASES—Noncurrent | 762,159 | 765,422 |
| Prepaid expenses—Noncurrent | 2,914,375 | 3,157,606 |
| OTHER ASSETS, net of allowance for doubtful accounts of JPY 92,935 thousand and JPY 61,599 thousand at March 31, 2015 and September 30, 2015, respectively | 968,652 | 853,947 |
| TOTAL | 108,705,315 | 110,806,265 |

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| | As of March 31, 2015 | As of September 30, 2015 |
|---|----------------------|--------------------------|
| | Thousands of JPY | Thousands of JPY |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Short-term borrowings | 9,250,000 | 9,250,000 |
| Capital lease obligations—current portion | 3,522,113 | 3,489,190 |
| Accounts payable—trade | 12,182,908 | 11,747,564 |
| Accounts payable—other | 1,442,810 | 2,411,321 |
| Income taxes payable | 499,104 | 799,075 |
| Accrued expenses | 2,968,139 | 3,131,491 |
| Deferred income—current | 2,143,480 | 2,341,338 |
| Other current liabilities | 1,732,781 | 909,451 |
| Total current liabilities | 33,741,335 | 34,079,430 |
| CAPITAL LEASE OBLIGATIONS—Noncurrent | 4,340,421 | 4,977,732 |
| ACCRUED RETIREMENT AND PENSION COSTS—Noncurrent | 2,792,617 | 2,863,027 |
| DEFERRED TAX LIABILITIES—Noncurrent | 1,097,650 | 1,029,062 |
| DEFERRED INCOME—Noncurrent | 2,943,975 | 2,847,861 |
| OTHER NONCURRENT LIABILITIES | 945,537 | 1,054,506 |
| Total Liabilities | 45,861,535 | 46,851,618 |
| COMMITMENTS AND CONTINGENCIES | | |
| SHAREHOLDERS' EQUITY: | | |
| Common-stock —authorized, 75,520,000 shares; issued and outstanding, 46,701,000 shares at March 31, 2015 | 25,499,857 | 25,509,499 |
| —authorized, 75,520,000 shares; issued and outstanding, 46,711,400 shares at September 30, 2015 | | |
| Additional paid-in capital | 36,014,128 | 36,031,959 |
| Retained earnings (Accumulated deficit) | (556,162) | 590,972 |
| Accumulated other comprehensive income | 1,938,649 | 1,778,977 |
| Treasury stock —758,709 shares held by the company at March 31, 2015 and September 30, 2015, respectively | (392,070) | (392,070) |
| Total Internet Initiative Japan Inc. shareholders' equity | 62,504,402 | 63,519,337 |
| NONCONTROLLING INTERESTS | 339,378 | 435,310 |
| Total equity | 62,843,780 | 63,954,647 |
| TOTAL | 108,705,315 | 110,806,265 |

<u>Quarterly Consolidated Statements of Income and</u> <u>Quarterly Consolidated Statements of Other Comprehensive Income (Unaudited)</u>

(For the Six months ended September 30, 2014 and September 30, 2015)

| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|---|-------------------------------------|-------------------------------------|
| | Thousands of JPY | Thousands of JPY |
| REVENUES: | | |
| Network services: | | |
| Internet connectivity services (enterprise) | 8,207,981 | 8,356,668 |
| Internet connectivity services (consumer) | 3,510,389 | 6,596,559 |
| WAN services | 11,956,408 | 12,557,807 |
| Outsourcing services | 10,020,847 | 10,488,529 |
| Total | 33,695,625 | 37,999,563 |
| Systems integration: | | |
| Systems construction | 7,868,714 | 7,643,200 |
| Systems operation and maintenance | 12,999,910 | 16,082,385 |
| Total | 20,868,624 | 23,725,585 |
| Equipment sales | 844,602 | 1,638,023 |
| ATM operation business | 1,763,367 | 1,970,563 |
| Total revenues | 57,172,218 | 65,333,734 |
| COST AND EXPENSES: | | |
| Cost of network services | 26,368,593 | 30,501,305 |
| Cost of systems integration | 17,940,019 | 20,340,583 |
| Cost of equipment sales | 738,497 | 1,480,124 |
| Cost of ATM operation business | 1,220,376 | 1,304,136 |
| Total cost | 46,267,485 | 53,626,148 |
| Sales and marketing | 4,563,106 | 5,165,482 |
| General and administrative | 3,673,931 | 3,746,825 |
| Research and development | 251,460 | 232,194 |
| Total cost and expenses | 54,755,982 | 62,770,649 |
| OPERATING INCOME | 2,416,236 | 2,563,085 |
| OTHER INCOME (EXPENSE): | 2,410,230 | 2,505,005 |
| Dividend income | 47,539 | 74,208 |
| Interest income | 11,238 | 11,112 |
| Interest expense | (122,524) | (111,560) |
| Foreign exchange losses | (9,381) | (14,066) |
| Net gain on sales of other investments | 5,317 | (14,000) |
| Other —net | 142,961 | 124,178 |
| Other income—net | 75,150 | 83,872 |
| INCOME FROM OPERATIONS BEFORE INCOME TAX EXPENSE | 73,130 | 63,672 |
| AND EQUITY IN NET INCOME OF EQUITY METHOD INVESTEES | 2,491,386 | 2,646,957 |
| INCOME TAX EXPENSE | 1,074,409 | 1,039,885 |
| EQUITY IN NET INCOME OF EQUITY METHOD INVESTEES | 69,233 | 137,401 |
| NET INCOME | 1,486,210 | 1,744,473 |
| LESS: NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS | (41,946) | (91,974) |
| NET INCOME ATTRIBUTABLE TO INTERNET INITIATIVE JAPAN INC. | 1,444,264 | 1,652,499 |

| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|--|-------------------------------------|-------------------------------------|
| NET INCOME PER SHARE | | |
| BASIC WEIGHTED-AVERAGE NUMBER OF SHARES (shares) | 45,942,291 | 45,947,519 |
| DILUTED WEIGHTED-AVERAGE NUMBER OF SHARES (shares) | 46,008,298 | 46,035,832 |
| BASIC WEIGHTED-AVERAGE NUMBER OF ADS EQUIVALENTS (ADSs) | 91,884,582 | 91,895,038 |
| DILUTED WEIGHTED-AVERAGE NUMBER OF ADS EQUIVALENTS (ADSs) | 92,016,596 | 92,071,664 |
| BASIC NET INCOME PER SHARE (JPY) | 31.44 | 35.96 |
| DILUTED NET INCOME PER SHARE (JPY) | 31.39 | 35.90 |
| BASIC NET INCOME PER ADS EQUIVALENT (JPY) | 15.72 | 17.98 |
| DILUTED NET INCOME PER ADS EQUIVALENT (JPY) | 15.70 | 17.95 |

Quarterly Consolidated Statements of Comprehensive Income (Unaudited)

| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|---|-------------------------------------|-------------------------------------|
| | Thousands of JPY | Thousands of JPY |
| NET INCOME | 1,486,210 | 1,744,473 |
| Other comprehensive income (loss), net of tax: | | |
| Foreign currency translation adjustments | (61,286) | 20,692 |
| Unrealized holding loss on securities | (844,772) | (175,575) |
| Defined benefit pension plans | 119 | (831) |
| Total comprehensive income | 580,271 | 1,588,759 |
| Less: Comprehensive income attributable to noncontrolling interests | (42,334) | (95,932) |
| Comprehensive income attributable to Internet Initiative Japan Inc. | 537,937 | 1,492,827 |

Quarterly Consolidated Statements of Cash Flows (Unaudited)

(For the Six months ended September 30, 2014 and September 30, 2015)

| | Six Months Ended | Six Months Ended |
|---|--------------------|--------------------|
| | September 30, 2014 | September 30, 2015 |
| | Thousands of JPY | Thousands of JPY |
| OPERATING ACTIVITIES: | | |
| Net income | 1,486,210 | 1,744,473 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 4,683,596 | 4,800,290 |
| Provision for retirement and pension costs—less payments | 119,586 | 70,410 |
| Provision for allowance for doubtful accounts | 1,749 | 23,312 |
| Gain on sales of property and equipment | (29,197) | (20,942) |
| Loss on disposal of property and equipment | 20,618 | 31,852 |
| Net gain on sales of other investments | (5,317) | - |
| Foreign exchange losses (gains)—net | (13,497) | 984 |
| Equity in net income of equity method investees, less dividends received | (36,893) | (88,891) |
| Deferred income tax expense | 230,734 | 117,673 |
| Other | 22,868 | (15,046) |
| Changes in operating assets and liabilities: | | |
| Decrease (increase) in accounts receivable | (234,475) | 2,165,231 |
| Decrease (increase) in net investment in sales-type lease — noncurrent | 255,129 | (3,263) |
| Increase in inventories | (393,126) | (829,251) |
| Increase in prepaid expenses | (719,839) | (1,166,908) |
| Decrease (increase) in other current and noncurrent assets | 250,742 | (284,569) |
| Decrease in accounts payable | (1,163,029) | (352,766) |
| Increase (decrease) in income taxes payable | (327,792) | 299,927 |
| Increase in accrued expenses | 262,809 | 160,381 |
| Increase in deferred income—current | 402,114 | 214,092 |
| Increase (decrease) in deferred income—noncurrent | 72,070 | (63,742) |
| Increase (decrease) in other current and noncurrent liabilities | 459,513 | (723,169) |
| Net cash provided by operating activities | 5,344,573 | 6,080,078 |
| INVESTING ACTIVITIES: | | |
| Purchase of property and equipment | (4,010,347) | (5,321,194) |
| Proceeds from sales of property and equipment | 426,589 | 489,963 |
| Purchase of available-for-sale securities | - | (59,490) |
| Purchase of other investments | (123,704) | (246,982) |
| Investment in an equity method investee | (50,000) | (39,974) |
| Proceeds from sales of available-for-sale securities | - | 141,235 |
| Proceeds from sales of other investments | 25,502 | 302,906 |
| Payments of guarantee deposits | (1,607,986) | (17,062) |
| Refund of guarantee deposits | 33,180 | 4,318 |
| Payments for refundable insurance policies | (22,365) | (28,181) |
| Refund from insurance policies | - | 10,108 |
| Proceeds from subsidies | 200,000 | 200,000 |
| Other | (25,000) | (678) |
| Net cash used in investing activities | (5,154,131) | (4,565,031) |

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| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|--|--|--|
| | Thousands of JPY | Thousands of JPY |
| FINANCING ACTIVITIES: | | |
| Proceeds from issuance of short-term borrowings with initial maturities over three months | - | 1,500,000 |
| Repayments of short-term borrowings with initial maturities over three months and long-term borrowings | (980,000) | (1,500,000) |
| Principal payments under capital leases | (2,082,890) | (2,019,755) |
| Dividends paid | (505,330) | (505,365) |
| Other | 3 | 10 |
| Net cash used in financing activities | (3,568,217) | (2,525,110) |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | 5,385 | 14,899 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (3,372,390) | (995,164) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD | 22,421,100 | 21,093,633 |
| CASH AND CASH EQUIVALENTS, END OF THE PERIOD | 19,048,710 | 20,098,469 |
| ADDITIONAL CASH FLOW INFORMATION: | | |
| Interest paid | 123,414 | 111,834 |
| Income taxes paid | 1,334,786 | 657,294 |
| NONCASH INVESTING AND FINANCING ACTIVITIES: | | |
| Acquisition of assets by entering into capital leases | 1,790,481 | 2,622,120 |
| Facilities purchase liabilities | 1,189,035 | 2,411,321 |
| Asset retirement obligation | 176,597 | 7,349 |

Going Concern Assumption (Unaudited)

Nothing to be reported.

Material Changes In Shareholders' Equity (Unaudited)

Nothing to be reported.

Segment Information (Unaudited)

Business Segments:

Revenues:

| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|--|-------------------------------------|-------------------------------------|
| | Thousands of JPY | Thousands of JPY |
| Network service and systems integration business | 55,607,418 | 63,557,271 |
| Customers | 55,408,851 | 63,363,171 |
| Intersegment | 198,567 | 194,100 |
| ATM operation business | 1,763,367 | 1,970,563 |
| Customers | 1,763,367 | 1,970,563 |
| Intersegment | - | - |
| Elimination | (198,567) | (194,100) |
| Consolidated total | 57,172,218 | 65,333,734 |

Segment profit or loss:

| | Six Months Ended September 30, 2014 | Six Months Ended September 30, 2015 |
|--|-------------------------------------|-------------------------------------|
| | Thousands of JPY | Thousands of JPY |
| Network service and systems integration business | 2,021,020 | 2,056,041 |
| ATM operation business | 459,980 | 576,450 |
| Elimination | (64,764) | (69,406) |
| Consolidated operating income | 2,416,236 | 2,563,085 |

 $Geographic\ information\ is\ not\ presented\ due\ to\ immateriality\ of\ revenue\ attributable\ to\ international\ operations.$

Subsequent Events (Unaudited)

Nothing to be reported.

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Second Quarter FY2015 Consolidated Financial Results (3 months)

The following tables are highlight data of 2nd Quarter FY2015 (3 months) consolidated financial results (unaudited, for the three months ended September 30, 2015).

Operating Results Summary

| | 2Q14 | 2Q15 | YoY % Change |
|----------------------------------|--------------|--------------|-----------------|
| | JPY millions | JPY millions | |
| Total Revenues: | 29,620 | 33,870 | 14.3 |
| Network Services | 16,897 | 19,519 | 15.5 |
| Systems Integration (SI) | 11,411 | 12,652 | 10.9 |
| Equipment Sales | 378 | 692 | 82.9 |
| ATM Operation Business | 934 | 1,007 | 7.8 |
| Cost of Revenues: | 23,713 | 27,821 | 17.3 |
| Network Services | 13,155 | 15,799 | 20.1 |
| Systems Integration (SI) | 9,618 | 10,750 | 11.8 |
| Equipment Sales | 322 | 622 | 93.5 |
| ATM Operation Business | 618 | 650 | 5.2 |
| SG&A Expenses and R&D | 4,259 | 4,627 | 8.6 |
| Operating Income | 1,648 | 1,422 | (13.7) |
| Income before Income Tax Expense | 1,664 | 1,369 | (17.7) |
| Net Income attributable to IIJ | 953 | 931 | (2.3) |

Network Service Revenue Breakdown

| | 2Q14 | 2Q15 | YoY % Change |
|--|--------------|--------------|-----------------|
| | JPY millions | JPY millions | |
| Internet Connectivity Service (Enterprise) | 4,116 | 4,289 | 4.2 |
| IP Service*1 | 2,484 | 2,432 | (2.1) |
| IIJ FiberAccess/F and IIJ DSL/F | 805 | 767 | (4.8) |
| IIJ Mobile Service | 771 | 1,023 | 32.8 |
| Others | 56 | 67 | 19.6 |
| Internet Connectivity Service (Consumer) | 1,797 | 3,495 | 94.5 |
| IIJ*2 | 1,094 | 2,843 | 159.8 |
| hi-ho | 703 | 652 | (7.2) |
| WAN Services | 5,971 | 6,342 | 6.2 |
| Outsourcing Services | 5,013 | 5,393 | 7.6 |
| Network Services Revenues | 16,897 | 19,519 | 15.5 |

^{*1} IP service revenues include revenues from the data center connectivity service.
*2 From 1Q15, what were formerly known as "Under IIJ brand" and "OEM" are now merged under a newly created category "IIJ."

Reconciliation of Non-GAAP Financial Measures (2nd Quarter FY2015 (3 months))

The following table summarizes the reconciliation of adjusted EBITDA to net income in our consolidated statements of income that are prepared in accordance with U.S. GAAP.

Adjusted EBITDA

| | 2Q14 | 2Q15 |
|---|--------------|--------------|
| | JPY millions | JPY millions |
| Adjusted EBITDA | 4,020 | 3,883 |
| Depreciation and Amortization | (2,372) | (2,461) |
| Operating Income | 1,648 | 1,422 |
| Other Income (Expense) | 16 | (53) |
| Income Tax Expense (Benefit) | 722 | 479 |
| Equity in Net Income of Equity Method Investees | 35 | 76 |
| Net income | 977 | 966 |
| Less: Net income attributable to noncontrolling interests | (24) | (35) |
| Net Income attributable to IIJ | 953 | 931 |

The following table summarizes the reconciliation of capital expenditures to the purchase of property and equipment in our consolidated statements of cash flows that are prepared and presented in accordance with U.S. GAAP.

CAPEX

| | 2Q14 | 2Q15 |
|---|--------------|--------------|
| | JPY millions | JPY millions |
| CAPEX, including capital leases | 3,170 | 4,923 |
| Acquisition of Assets by Entering into Capital Leases | 1,096 | 1,972 |
| Purchase of Property and Equipment | 2,074 | 2,951 |

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Quarterly Consolidated Statements of Income (Unaudited)

(Three Months ended September 30, 2014 and September 30, 2015)

| | Three Months Ended September 30, 2014 | Three Months Ended September 30, 2015 |
|--|--|--|
| | Thousands of JPY | Thousands of JPY |
| REVENUES: | | |
| Network services: | | |
| Internet connectivity services (enterprise) | 4,115,551 | 4,289,227 |
| Internet connectivity services (consumer) | 1,796,647 | 3,494,511 |
| WAN services | 5,971,196 | 6,341,720 |
| Outsourcing services | 5,012,956 | 5,393,370 |
| Total | 16,896,350 | 19,518,828 |
| Systems integration: | | |
| Systems Construction | 4,784,395 | 4,440,655 |
| Systems Operation and Maintenance | 6,626,747 | 8,211,211 |
| Total | 11,411,142 | 12,651,866 |
| Equipment sales | 378,381 | 692,133 |
| ATM operation business | 934,118 | 1,007,306 |
| Total revenues | 29,619,991 | 33,870,133 |
| COST AND EXPENSES: | | |
| Cost of network services | 13,155,152 | 15,799,290 |
| Cost of systems integration | 9,618,186 | 10,749,482 |
| Cost of equipment sales | 321,256 | 621,549 |
| Cost of ATM operation business | 618,131 | 650,459 |
| Total cost | 23,712,725 | 27,820,780 |
| Sales and marketing | 2,287,063 | 2,658,398 |
| General and administrative | 1,844,582 | 1,843,154 |
| Research and development | 127,445 | 125,493 |
| Total cost and expenses | 27,971,815 | 32,447,825 |
| OPERATING INCOME | 1,648,176 | 1,422,308 |
| OTHER INCOME (EXPENSE): | | |
| Dividend income | 22,189 | 11,165 |
| Interest income | 6,321 | 6,540 |
| Interest expense | (61,122) | (54,457) |
| Foreign exchange gains (losses) | 6,118 | (41,359) |
| Net gain on sales of other investments | 5,317 | - |
| Other—net | 37,029 | 24,489 |
| Other income (expense) — net | 15,852 | (53,622) |
| INCOME FROM OPERATIONS BEFORE INCOME TAX EXPENSE AND EQUITY IN NET INCOME OF EQUITY METHOD INVESTEES | 1,664,028 | 1,368,686 |
| INCOME TAX EXPENSE | 722,156 | 478,584 |
| EQUITY IN NET INCOME OF EQUITY METHOD INVESTEES | 35,329 | 75,932 |
| NET INCOME | 977,201 | 966,034 |
| LESS: NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS | (24,008) | (34,574) |
| NET INCOME ATTRIBUTABLE TO INTERNET INITIATIVE JAPAN INC. | 953,193 | 931,460 |

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| | Three Months Ended September 30, 2014 | Three Months Ended September 30, 2015 |
|--|--|--|
| NET INCOME PER SHARE | | |
| BASIC WEIGHTED-AVERAGE NUMBER OF SHARES (shares) | 45,942,291 | 45,952,691 |
| DILUTED WEIGHTED-AVERAGE NUMBER OF SHARES (shares) | 46,011,812 | 46,041,718 |
| BASIC WEIGHTED-AVERAGE NUMBER OF ADS EQUIVALENTS (ADSs) | 91,884,582 | 91,905,382 |
| DILUTED WEIGHTED-AVERAGE NUMBER OF ADS EQUIVALENTS (ADSs) | 92,023,624 | 92,083,436 |
| BASIC NET INCOME PER SHARE (JPY) | 20.75 | 20.27 |
| DILUTED NET INCOME PER SHARE (JPY) | 20.72 | 20.23 |
| BASIC NET INCOME PER ADS EQUIVALENT (JPY) | 10.37 | 10.13 |
| DILUTED NET INCOME PER ADS EQUIVALENT (JPY) | 10.36 | 10.12 |

Quarterly Consolidated Statements of Comprehensive Income (Unaudited)

| | Three Months Ended September 30, 2014 | Three Months Ended September 30, 2015 |
|---|--|--|
| | Thousands of JPY | Thousands of JPY |
| NET INCOME | 977,201 | 966,034 |
| Other comprehensive income (loss), net of tax: | | |
| Foreign currency translation adjustments | (20,298) | 71,961 |
| Unrealized holding loss on securities | (348,824) | (297,361) |
| Defined benefit pension plans | 60 | (415) |
| Total comprehensive income | 608,139 | 740,219 |
| Less: Comprehensive income attributable to noncontrolling interests | (24,278) | (34,574) |
| Comprehensive income attributable to Internet Initiative Japan Inc. | 583,861 | 705,645 |

Quarterly Consolidated Statements of Cash Flows (Unaudited)

(Three Months ended September 30, 2014 and September 30, 2015)

| | Three Months Ended September 30, 2014 | Three Months Ended September 30, 2015 |
|---|--|--|
| | Thousands of JPY | Thousands of JPY |
| OPERATING ACTIVITIES: | | |
| Net income | 977,201 | 966,034 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 2,371,510 | 2,460,903 |
| Provision for retirement and pension costs, less payments | 58,356 | 44,247 |
| Provision for allowance for doubtful accounts | 254 | 8,397 |
| Gain on sales of property and equipment | - | (12) |
| Loss on disposal of property and equipment | 14,916 | 1,246 |
| Net gain on sales of other investments | (5,317) | - |
| Foreign exchange losses (gains), net | (16,152) | 24,947 |
| Equity in net income of equity method investees, less dividends received | (2,989) | (27,422) |
| Deferred income tax benefit | 98,332 | 6,275 |
| Other | 17,000 | (6,751) |
| Changes in operating assets and liabilities: | | |
| Increase in accounts receivable | (2,145,722) | (876,520) |
| Decrease (increase) in net investment in sales-type lease—noncurrent | 106,234 | (102,666) |
| Increase in inventories | (125,328) | (380,874) |
| Decrease in prepaid expenses | 689,105 | 586,539 |
| Decrease (increase) in other current and noncurrent assets | (199,792) | 106,878 |
| Increase in accounts payable | 471,094 | 1,228,380 |
| Increase in income taxes payable | 585,207 | 593,540 |
| Increase (decrease) in accrued expenses | 262,809 | (41,136) |
| Decrease in deferred income— current | (104,421) | (266,265) |
| Increase (decrease) in deferred income—noncurrent | 151,579 | (8,939) |
| Decrease in other current and noncurrent liabilities | (714,305) | (734,523) |
| Net cash provided by operating activities | 2,489,571 | 3,582,278 |
| INVESTING ACTIVITIES: | | |
| Purchase of property and equipment | (2,074,430) | (2,951,180) |
| Proceeds from sales of property and equipment | 155,942 | 271,363 |
| Purchase of available-for-sale securities | - | (47,312) |
| Purchase of other investments | (32,301) | (18,603) |
| Investment in an equity method investee | - | (39,974) |
| Proceeds from sales of other investments | 17,615 | 298,906 |
| Payments of guarantee deposits | (71,218) | (14,442) |
| Refund of guarantee deposits | 25,822 | 2,884 |
| Payments for refundable insurance policies | (11,189) | (14,090) |
| Proceeds from subsidies | 200,000 | - |
| Other | (25,000) | (12) |
| Net cash used in investing activities | (1,814,759) | (2,512,460) |

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| | Three Months Ended September 30, 2014 | Three Months Ended September 30, 2015 |
|--|--|--|
| | Thousands of JPY | Thousands of JPY |
| FINANCING ACTIVITIES: | | |
| Repayments of short-term borrowings with initial maturities over three months and long-term borrowings | (980,000) | (1,500,000) |
| Principal payments under capital leases | (1,079,066) | (985,700) |
| Net decrease in short-term borrowings with initial maturities less than three months | - | 1,500,000 |
| Other | - | 10 |
| Net cash used in financing activities | (2,059,066) | (985,690) |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | 11,917 | 9,938 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (1,372,337) | 94,066 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD | 20,421,047 | 20,004,403 |
| CASH AND CASH EQUIVALENTS, END OF THE PERIOD | 19,048,710 | 20,098,469 |

Note: The following information is provided to disclose Internet Initiative Japan Inc. ("IIJ") financial results (unaudited) for the six months ended September 30, 2015 ("1H15") in the form defined by the Tokyo Stock Exchange.

Consolidated Financial Results for the Six Months ended September 30, 2015 [Under accounting principles generally accepted in the United States ("U.S. GAAP")]

November 9, 2015

Company name: Internet Initiative Japan Inc.

Exchange listed: Tokyo Stock Exchange First Section

Stock code number: 3774 URL: http://www.iij.ad.jp/

Representative: Eijiro Katsu, President and Representative Director

Contact: Akihisa Watai, Managing Director and CFO

TEL: (03) 5205-6500

Scheduled date for filing of quarterly report (Shihanki -houkokusho) to Japan's regulatory organization: November 16, 2015

Scheduled date for interim dividend payment: December 7, 2015

Supplemental material on annual results: Yes

Presentation on quarterly report: Yes (for institutional investors and analysts)

(Amounts of less than JPY one million are rounded)

1. Consolidated Financial Results for the Six Months Ended September 30, 2015 (April 1, 2015 to September 30, 2015)

(1) Consolidated Results of Operations

(% shown is YoY change)

| | Total revenues | | Operating income | | Income before income tax expense | | Net income attributable to IIJ | |
|--|----------------|------|------------------|--------|----------------------------------|--------|--------------------------------|--------|
| | JPY millions | % | JPY millions | % | JPY millions | % | JPY millions | % |
| Six Months Ended September 30, 2015 | 65,334 | 14.3 | 2,563 | 6.1 | 2,647 | 6.2 | 1,652 | 14.4 |
| Six Months Ended September 30, 2014 | 57,172 | 5.1 | 2,416 | (19.7) | 2,491 | (25.6) | 1,444 | (34.5) |

(Note1) Total comprehensive income attributable to IIJ

For the six months ended September 30, 2015: JPY1,493 million (up 177.5% YoY)

For the six months ended September 30, 2014: JPY538 million (down 79.7% YoY)

(Note2) Income before income tax expense represents income from operations before income tax expense and equity in net income in equity method investees, respectively, in IIJ's consolidated financial statements.

| | Basic net income attributable to IIJ per share | Diluted net income attributable to IIJ per share | | | |
|--|--|--|--|--|--|
| | JPY | JPY | | | |
| Six Months Ended September 30, 2015 | 35.96 | 35.90 | | | |
| Six Months Ended September 30, 2014 | 31.44 | 31.39 | | | |

(2) Consolidated Financial Position

| | Total assets | Total equity | Total IIJ shareholders' equity | Total IIJ shareholders' equity to total assets | |
|--------------------------|--|--------------|--------------------------------|--|--|
| | JPY millions JPY millions JPY millions | | % | | |
| As of September 30, 2015 | 110,806 | 63,955 | 63,519 | 57.3 | |
| As of March 31, 2015 | 108,705 | 62,844 | 62,504 | 57.5 | |

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2. Dividends

| | Dividend per share | | | | | | |
|--|--------------------|--------|--------|----------|-------|--|--|
| | 1Q-end | 2Q-end | 3Q-end | Year-end | Total | | |
| | JPY | JPY | JPY | JPY | JPY | | |
| Fiscal Year Ended March 31, 2015 | - | 11.00 | - | 11.00 | 22.00 | | |
| Fiscal Year Ended March 31, 2016 | - | 11.00 | | | | | |
| Fiscal Year Ending March 31, 2016 (forecast) | | | - | 11.00 | 22.00 | | |

(Note) Change from the latest released dividend forecasts: No.

3. Target of Consolidated Financial Results for the Fiscal Year Ending March 31, 2016 (April 1, 2015 through March 31, 2016)

(% shown is YoY change)

| | Total revenues | | Operating income | | Income before income tax expense (benefit) | | Net income attributable to IIJ | | Basic net income attributable to IIJ per share | |
|--------------------------------------|----------------|------|------------------|------|--|------|--------------------------------|------|--|--|
| | JPY millions | % | JPY millions | % | JPY millions | % | JPY millions | % | JPY | |
| Fiscal Year Ending March 31, 2016 | 139,000 | 13.0 | 6,500 | 28.1 | 6,400 | 24.5 | 4,000 | 20.4 | 87.07 | |

(Note1) Changes to the latest forecasts released: No

* Notes

- (1) Changes in significant subsidiaries for the three months ended September 30, 2015 (Changes in significant subsidiaries for the three months ended September 30, 2015 which resulted in changes in scope of consolidation): None
- (2) Application of simplified or exceptional accounting: No
- (3) Changes in significant accounting and reporting policies for the consolidated financial statements
 - 1) Changes due to the revision of accounting standards: No
 - 2) Others: No
- (4) Number of shares outstanding (shares of common stock)
 - 1) The number of shares outstanding (inclusive of treasury stock):

As of September 30, 2015: 46,711,400 shares As of March 31, 2015: 46,701,000 shares

2) The number of treasury stock:

As of September 30, 2015: 758,709 shares As of March 31, 2015: 758,709 shares

3) The weighted average number of shares outstanding:

For the six months ended September 30, 2015: 45,947,519 shares For the six months ended September 30, 2014: 45,942,291 shares