

*For Immediate Release*

**IIJ and FPT Telecom Partner to Deploy the FPT GIO CLOUD Service in Vietnam**

*--Vietnam's First True Cloud Service Available Starting on March 31, 2017--*

TOKYO—February 28, 2017—Internet Initiative Japan Inc. (IIJ, NASDAQ: IJI, TSE1: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, today announced that it has completed construction of the service infrastructure for FPT Telecom Joint Stock Company(FPT Telecom)'s public cloud service FPT GIO CLOUD and that service will begin on March 31, 2017. The cloud service—a joint project with Hanoi-based FPT Telecom, a subsidiary of Vietnam's largest IT conglomerate, FPT Corporation Group—was previously announced in IIJ's press release dated October 6, 2016 (\*1). FPT GIO CLOUD is Vietnam's first true cloud service, through which the telecom carrier provides a cloud environment that is directly connected to its backbone network in domestic data centers.

**Summary**

FPT GIO CLOUD is a high-quality public cloud service—built on a service infrastructure in FPT Telecom's data center—that uses cloud construction and operation technologies that have been cultivated through IIJ's global experience. FPT Telecom provides its services to local companies and to both Japanese and non-Japanese foreign firms that are expanding their businesses within Vietnam. IIJ provides a cloud platform and mainly supports its operation and maintenance. IIJ Global Solutions Vietnam Company Limited (\*2), IIJ group's subsidiary, also start selling this service as a sales agency of FPT Telecom.

**Service Highlights**

- A high-quality cloud service that combines availability and scalability  
 The service is available on an hourly basis and allows for the online sign up of required resources, such as CPUs and memory. Moreover, it offers a service-level agreement (SLA) that guarantees greater than 99.99% uptime on its virtual servers, making it a secure option for even mission-critical applications.
- Provides a low-latency, stable network environment  
 The service's infrastructure is directly connected to FPT Telecom's Internet backbone network, providing a stable cloud environment. Furthermore, the network between FPT Telecom and IIJ is interoperated and enables a low-latency communication environment, even between Japan and Vietnam.
- A service optimized for Vietnam's unique business practices and customer needs  
 The service allows for various customer needs such as the issuance of official receipts—the so-called "red invoices"—to comply with Vietnam's corporate tax system, billing monthly payment on invoice, various charging type responding to customer demands, and so on. FPT Telecom will also open a 24-hour call center, where it will provide meticulous support in both English and Vietnamese.

(\*1) The October 6, 2016 press release was titled "IIJ to Collaborate with FPT Telecom, a Major Vietnamese IT Company for Cloud Business" <http://www.ij.ad.jp/en/news/pressrelease/2016/1006.html>.

(\*2) As for IIJ Global Solutions Vietnam Company Limited, visit <http://www.ij.ad.jp/global/overseas/en/vietnam/index.html>.

IIJ will continue providing a highly reliable cloud service so that our customers will have a safe and secure foundation from which to expand their businesses in Vietnam.

## ■ Service Overview

Service Name	FPT GIO CLOUD
Service Provider	FPT Telecom
Service Availability	From March 31, 2017
Main Roles	<p>IIJ Group</p> <ul style="list-style-type: none"> <li>· Design and construction of FPT GIO CLOUD</li> <li>· Providing a cloud platform</li> <li>· Support of the service operation and maintenance</li> <li>· Technical and sales support for running the service</li> <li>· Providing and selling the service within Japan</li> </ul> <p>FPT Telecom</p> <ul style="list-style-type: none"> <li>· Construction of FPT GIO CLOUD</li> <li>· Providing infrastructure facilities such as data centers and ISP</li> <li>· Service operation and maintenance</li> <li>· Service provision and marketing</li> <li>· Customer support</li> </ul>

## ■ Service Description

vCPU	1–8 vCPU
Memory	1–32 GB
System volume	40 GB
Additional volume	From 1 GB (offered in 1 GB units)
OS	Windows Server (2008 R2, 2012 R2) Cent OS (6.8, 7.3) Ubuntu (14.04 LTS, 16.04 LTS)
Internet connection	10Gbps (shared)
Add-ons (free)	Firewall, Load balancer, VPN Router

About the service specification, please visit <https://fptgiocloud.com.vn>. The site is slated to open on March 5, 2017.

## About FPT Telecom

FPT Telecom was founded in 1997 as a group company under the umbrella of FPT Corporation (headquartered in Hanoi; Chairman and CEO: Truong Gia Binh), Vietnam's largest IT conglomerate. FPT Telecom, which is engaged in businesses such as ISP, data center, optical fiber communications (FTTH), and SI, has more than 15,000 companies as customers. FPT Telecom's ISP business boasts the second largest share in terms of subscribers in the Vietnam ISP market (\*).

※ Source: Ministry of Internal Affairs and Communications, "World Information and Communications: Vietnam" <http://www.soumu.go.jp/g-ict/country/vietnam/pdf/084.pdf> (in Japanese language)

## **About IIJ**

Founded in 1992, Internet Initiative Japan Inc. (IIJ, NASDAQ: IIJI, Tokyo Stock Exchange TSE1: 3774) is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality systems integration, cloud computing/data center services, security services, MVNO, and Internet access. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on NASDAQ in 1999 and on the First Section of the Tokyo Stock Exchange in 2006. For more information about IIJ, visit the IIJ Web site at <http://www.iij.ad.jp/en/>.

*The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results. Readers are referred to the documents furnished by Internet Initiative Japan Inc. with the SEC, specifically the most recent reports on Forms 20-F and 6-K, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements.*

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